#### **MPP Capstone Workshop**

# Polishing Presentations

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National Association of Colleges and Employers

Nationwide survey of employers — top job candidate skills/qualities:

- § Verbal communication skills
- **§** Strong work ethic
- § Teamwork skills
- § Analytical skills
- § Initiative







- ü Well organized
- ü Used some casual humor (usually self-deprecating)
- ü Not bubbly, but energy & comfort
- ü Perfect amounts of detail!
- ü [A few "uhs" but not distracting]



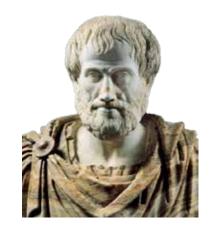
ü Solid; no rocking

- ü Great eye contact
- ü Without notes
- ü Strong gestures

- **ü** Authentic, sincere, and unpretentious
- ü Like an old friend
- ü Calm confidence



# Aristotle's elements of rhetorical appeals:





Logos (logic & evidence)

Pathos (emotion & empathy)

Ethos (source credibility)

#### **Today's Suggestions**

#### **Content Preparation**

PowerPoint Design

#### Delivery



**ü** An engaging, energetic start **ü** Pose a rhetorical question ü Set up a puzzle, a challenge **ü** Say something provocative **ü** Don't thank people for attending



Торіс	Audience
Problem/Issue	Construct
Literature Review	construct content for your specific audience.
Methodology	
Analysis of findings	
Conclusions and recommendations	



Торіс	Weight
Problem/Issue	Light to moderate
Literature Review	Light
Methodology	Moderate to light
Analysis of findings	Heavy
Conclusions and recommendations	Moderately heavy



Topic	Highlights
Problem/Issue	MPPs:
Literature Review	Nice job of hitting highpoints
Methodology	
Analysis of findings	
Conclusions and recommendations	Right amount of detail



Торіс	Technique
Problem/Issue	
Literature Review	Tella
Methodology	
Analysis of findings	story
Conclusions and recommendations	

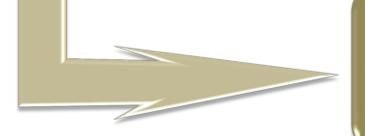




- ü Say something "conclusive," upbeat, memorable, and with a tone of finality
- **ü** Resist saying: "That concludes my remarks."

#### **Today's Suggestions**

#### **Content Preparation**





#### **Practice / Rehearse**

Introduction

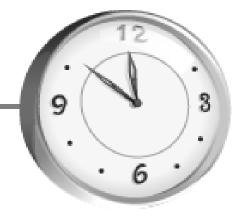
Conclusion

Timing



Minimize/eliminate notes

#### Watch the Clock



Avoiding time trouble...

Rehearse & time remarks.

Colleague to give 5-2-1-X signals.

Resist early elaborations.

Truncate, edit on the fly, conclude.

#### Bring cables? Bring PDF version as PPT backup?

# Check the room and equipment.





Take deep breaths before start.

#### Pause and look over the audience.

Script & memorize the first minute.



#### **Own the Room**

No podium!
Stand solid
Stand tall



#### **Own the Room**

Power of talking without notes



- Eye contact
- Avoid talking to the screen
- Solution?
  - Familiarity

2<sup>nd</sup> screen



#### Laser or pointer but better if add highlights in PPT

# **Positive Energy**



Eyes, attitude

A few smiles

Not grim (please)



#### **Voice Volume & Tone**

Project to room



Nonrobotic; vary tone

For authority and credibility, end sentences with periods.

> High rising terminal (HRT) aka "Uptalk"; recent origins debated; but break the habit.

# 7 specific capstone goals

- Positive energy
- Good eye contact
- Solid posture (away from podium)
- Speak with few or no notes
- Strong voice projection
- Sentences end with vocal periods
- Effective, uncluttered PowerPoint

#### **Today's Suggestions**



